

STRATEGIC PARTNERSHIP WITH ALTRIA TO ACCELERATE GROWTH AND INNOVATION

December 2018

NASDAQ / TSX TICKER CRON

CRONOS GROUP



Disclaimers & Cautionary Statements

This communication contains "forward-looking information" and "forward-looking statements" within the meaning ability to complete the proposed transaction between Cronos Group and Altria Group on anticipated terms and timetable; the ability to obtain approval by the shareholders of Cronos Group related to the proposed transaction of applicable securities laws (collectively, "forward-looking statements"). All statements contained herein that are not clearly historical in nature may constitute forward-looking statements. In some cases, forward-looking and the ability to satisfy various other conditions to the closing of the transaction contemplated by the subscription statements can be identified by words or phrases such as "may", "will", "expect", "likely", "should", "would", "plan", agreement; the ability to obtain governmental approvals of the proposed transaction on the proposed terms and "anticipate", "intend", "potential", "proposed", "estimate", "believe" or the negative of these terms, or other similar schedule; any conditions imposed on the parties in connection with consummation of the proposed transaction; words, expressions and grammatical variations thereof, or statements that certain events or conditions "may" or the risk that the cost savings and any other synergies from the proposed transaction may not be fully realized or "will" happen, or by discussions of strategy. Forward-looking statements include estimates, plans, expectations, may take longer to realize than expected; disruption from the proposed transaction making it more difficult to opinions, forecasts, projections, targets, guidance or other statements that are not statements of historical fact. maintain relationships with customers, employees or suppliers; future levels of revenues; consumer demand for cannabis products; Cronos Group's ability to manage disruptions in credit markets or changes to its credit rating; Forward-looking statements are provided for the purposes of assisting the reader in understanding our financial performance, financial position and cash flows as at and for periods ended on certain dates and to present future levels of capital, environmental or maintenance expenditures, general and administrative and other information about management's current expectations and plans relating to the future and the reader is cautioned expenses; the success or timing of completion of ongoing or anticipated capital or maintenance projects; the business strategies, growth opportunities and expected investment; the adequacy of our capital resources and that such information may not be appropriate for any other purpose. Some of the forward-looking statements contained in this communication, include, but are not limited to, statements with respect to: the proposed liquidity, including but not limited to, availability of sufficient cash flow to execute our business plan (either within the investment by Altria Group, Inc ("Altria Group) in Cronos Group Inc ("Cronos Group") (the "proposed transaction"), expected timeframe or at all); the potential effects of judicial or other proceedings on our business, financial our business and operations, our strategy for future growth, expanding our global footprint, including the timing condition, results of operations and cash flows; continued or further volatility in and/or degradation of general thereof, our intention to build an international iconic brand portfolio and develop disruptive intellectual property and economic, market, industry or business conditions; compliance with applicable environmental, economic, health our ability to build an industry leading company that transforms the perception of cannabis and responsibly and safety, energy and other policies and regulations; the anticipated effects of actions of third parties such as elevates the consumer experience. No forward-looking statement can be guaranteed and Cronos Group cannot competitors, activist investors or federal (including U.S. federal), state, provincial, territorial or local regulatory guarantee the future statements contained herein. Forward-looking statements are based upon certain material authorities, self-regulatory organizations or plaintiffs in litigation; and the factors discussed in Cronos Group's assumptions that were applied in drawing a conclusion or making a forecast or projection, including current MD&A and Annual Information Form, both of which have been filed on SEDAR and EDGAR and can be management's perceptions of historical trends, current conditions and expected future developments, as well as accessed at <u>www.sedar.com</u> and <u>www.sec.gov</u>, respectively. Readers are cautioned to consider these and other other considerations that are believed to be appropriate in the circumstances. While we consider these factors, uncertainties and potential events carefully and not to put undue reliance on forward-looking statements. assumptions to be reasonable based on information then currently available to management, there is no Forward-looking statements contained herein are made as of the date of this communication and are based on assurance that such expectations will prove to be correct. By their nature, forward-looking statements are subject the beliefs, estimates, expectations and opinions of management on the date such forward-looking statements are to inherent risks and uncertainties that may be general or specific and which give rise to the possibility that made. Cronos Group undertakes no obligation to update or revise any forward-looking statements, whether as a expectations, forecasts, predictions, projections or conclusions will not prove to be accurate, that assumptions result of new information, estimates or opinions, future events or results or otherwise or to explain any material may not be correct and that objectives, strategic goals and priorities will not be achieved. A variety of factors, difference between subsequent actual events and such forward-looking statements, except as required by including known and unknown risks, many of which are beyond our control, could cause actual results to differ applicable law or regulation. materially from the forward-looking statements in this communication. Such factors include, without limitation, the

CRONOS GROUP INC.

New Partnership Advances & Enhances Leading Global Cannabis Platform



and R&D capabilities

Accelerates Cronos Group's execution and achievement of strategic objectives

Compelling Transaction Rationale

ACCELERATES PACE OF GROWTH AND EXPANSION	 Significant global growth Positioned to boost canning global footprint and growth
BOLSTERS FOCUS ON INNOVATION	 Altria shares our commit development and will pro
LEVERAGES ALTRIA'S CAPABILITIES AND EXPERTISE	 Altria's existing device te vape products Significant experience with management
REGULATORY AND GOVERNMENT RELATIONS EXPERTISE	 Altria has a strong record Cronos Group to leverage
PREMIUM VALUATION WITH GREATER UPSIDE OPPORTUNITIES	 Investment at a 42% preprice on Nov. 30, 2018¹ Cash investment, combine Group for significant group

1. The last unaffected trading day prior to when Cronos Group publicly disclosed preliminary discussions with Altria. VWAP based on Cronos Group's trading of common shares on the TSX.

th opportunities as new markets open

nnabinoid innovation, recreational and medicinal brand development, expand ow production capacity

itment to innovation, medical cannabis research and state of the art product rovide complementary capabilities

echnology investments and expertise to serve as building blocks for cannabis

with large-scale manufacturing automation, pre-roll technology and supply chain

rd of managing complex regulatory and government affairs environments ge experience as cannabis markets develop and open around the world

emium to the 10-day VWAP ending Nov. 30, 2018¹; 33% premium to closing share

oined with strategic expertise and complementary capabilities, position Cronos owth and value creation

INVESTMENT	 Strategic investment in Cronol C\$16.25 per share offer p Warrants issued to Altria to ad Warrants exercisable at C\$19 C\$19.00 warrant strike p
OTHER	 Altria commits to Cronos Grou Altria to provide support servio
GOVERNANCE	 Cronos to expand Board from Altria will have the right to non Current Cronos Group managed
APPROVALS & TIMING	 Closing expected in the first he Subject to Cronos Group shar from the TSX, and receipt of re

1. The last unaffected trading day prior to when Cronos Group publicly disclosed preliminary discussions with Altria. VWAP based on Cronos Group's trading of common shares on the TSX.

Transaction Overview

os Group at C\$16.25 per share to acquire 45% ownership via private placement price represents 42% premium to trailing 10-day VWAP as of Nov. 30, 2018¹ acquire an incremental 10% interest for a total targeted ownership of 55% 9.00 per warrant over term of 4 years price represents 65% premium to trailing 10-day VWAP as of Nov. 30, 2018¹

oup as its exclusive partner in the cannabis space, subject to certain limited expectations vices through commercial agreements

n 5 to 7 directors minate 4 out of 7 directors to Cronos Group's Board, including one independent director gement will continue to lead the company

half of 2019

reholder approval, certain customary closing conditions including the receipt of approval regulatory approval pursuant to the *Investment Canada Act*









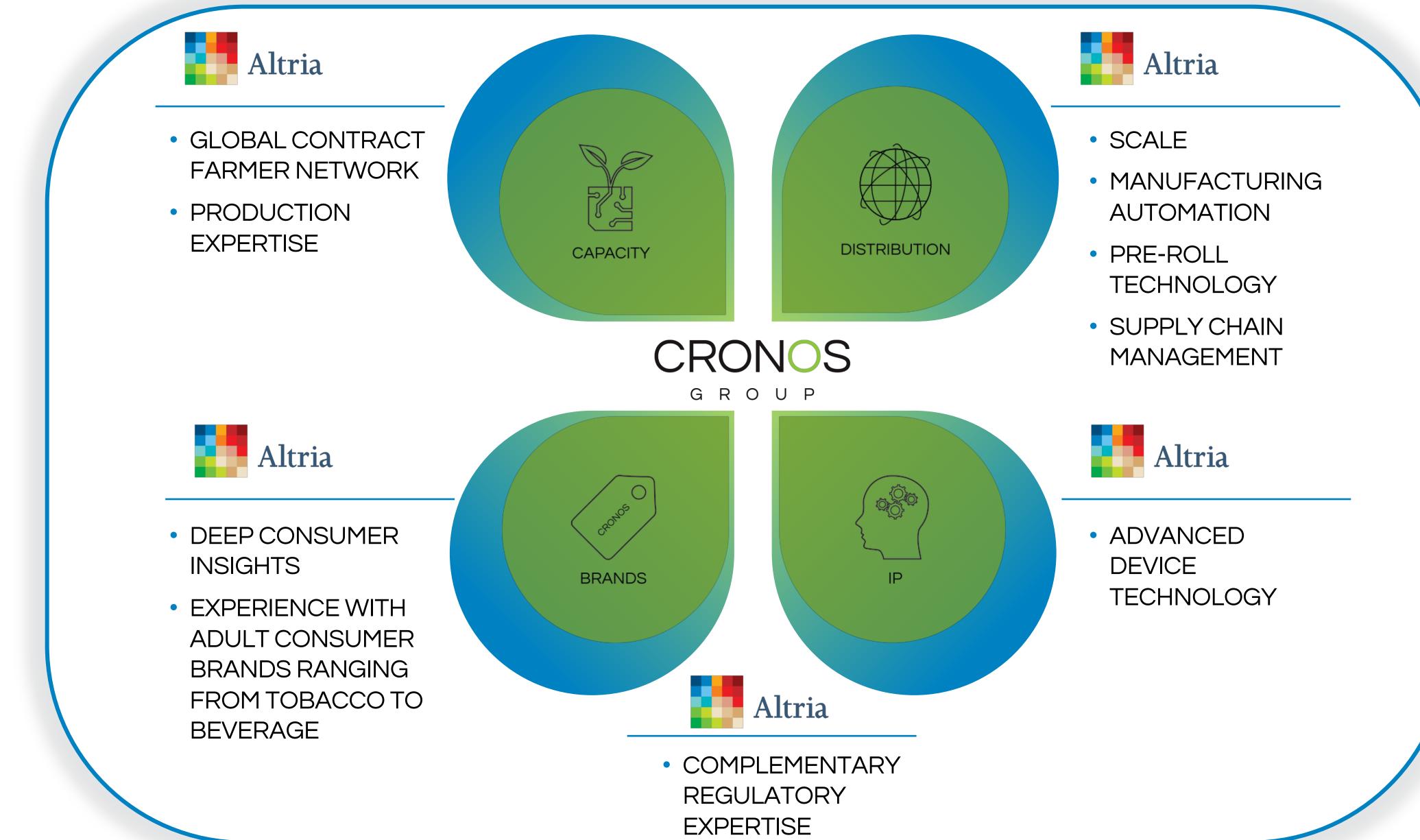












Altria's Complementary Expertise & Capabilities Meaningfully Advance Cronos Group's Strategy

Partnership Alignment with Cronos Group's Objectives

Accelerates Cronos Group's pace of growth and expansion Bolsters Cronos Group's ability to be an innovative leader in the cannabis industry Leverages Altria's product design, manufacturing, marketing and distribution capabilities and expertise

Provides expertise in successfully navigating complex regulatory landscapes Raises capital at a premium valuation and delivers even greater upside opportunities for Cronos Group shareholders, employees and partners





Appendix

Additional Materials



Appendix – Investment Details & Pro Forma Capitalization

Investment Details

Securities Issued	Shares	Expiry Date	Price	Premium ¹	Cash Proceeds
Basic Shares	146.2 mm	n.a.	\$16.25	42%	~\$2,400 mm
Warrants ²	72.2 mm	4 Years After Closing	\$19.00	65%	~\$1,350 mm ³

Pro Forma Capitalization & Ownership

	Cronos Group Current ⁴	Altria Investment	Cronos Group Pro Forma	
Basic Shares Outstanding	178.7 mm	+146.2 mm	324.9 mm	
Dilutive Securities ²	38.3 mm	+72.2 mm	110.5 mm	
Cash	\$41 mm	+~\$2,400 mm	~\$2,450 mm⁵	
Ownership (Based on Basic Shares Outstanding)	 Provide the second state of the s		- Retail / Institutional Shareholders - Altria - Insider	

- 1. Premium to Cronos Group's trailing 10-day VWAP on the TSX as of November 30, 2018 close.
- 2. Specific number of warrants to be issued will be subject to customary adjustments for stock splits, dilution, repurchases or similar events to target an incremental 10% ownership interest.
- 3. Cash proceeds not received until exercise of warrants.

4. Based on latest financial statements as of Q3 2018.

5. Does not factor transaction costs.

